

**Des Moines Area Association of Realtors®**  
**Current Des Moines-Area Real Estate Market Statistics – Residential**  
**Updated through December 2018**

Current Des Moines-area market\* statistics:

	Contract Written	Contract Closed	Median Sale Price	Days on Market	Active Listings
<b>Dec. 2018</b>	<b>782</b>	<b>1,023</b>	<b>\$192,500</b>	<b>55</b>	<b>3,515</b>
<b>Nov. 2018</b>	<b>836</b>	<b>1,100</b>	<b>\$196,000</b>	<b>49</b>	<b>3,800</b>
<b>Dec. 2017</b>	<b>870</b>	<b>1,016</b>	<b>\$190,000</b>	<b>77</b>	<b>3,201</b>

\*Primary area served by DMAAR includes Dallas, Polk, Warren, Jasper, Marion, Madison, and Guthrie Counties

<b><u>Financing</u></b>	<b><u>Total Units</u></b>
Cash	114
Conventional	770
FHA	69
VA	44
Assumption	0
Lease	0
USDA	12
Other	9

**About the Des Moines Area Association of Realtors®:**

Founded in 1911, the Des Moines Area Association of Realtors® is the voice for real estate in the Des Moines area, elevating the professional services of our members as they meet the needs of their customers and our community.

Note: the above statistics are current through January 8thth and changes as additional information is entered into the MLS database.

Please contact the following for follow-up information:

Brennan Buckley, President	453-5717
Jenn Clark, 1st Vice President	208-2255
Lance Hanson, 2 <sup>nd</sup> VP	771-4148
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# Real Estate Trend Indicator

*Dec*

1/8/2019  
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Property Type: Residential  
Date Range: Between 12/01/2018 and 12/31/2018  
Criteria: Property Type is 'Residential'

## Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	7	8	2	17	33	10	2	3
\$50,000-\$99,999	60	17	4	81	180	62	15	7
\$100,000-\$119,999	36	19	5	60	119	30	14	10
\$120,000-\$139,999	44	45	10	99	129	50	6	10
\$140,000-\$159,999	32	48	13	93	147	54	13	14
\$160,000-\$179,999	23	56	12	91	144	60	15	10
\$180,000-\$199,999	14	46	15	75	174	40	9	8
\$200,000-\$219,999	0	40	14	54	133	31	5	5
\$220,000-\$239,999	8	32	24	64	215	57	10	15
\$240,000-\$259,999	5	37	16	58	270	31	19	18
\$260,000-\$279,999	0	25	21	46	219	21	10	17
\$280,000-\$299,999	2	16	22	40	261	24	10	11
\$300,000-\$349,999	3	25	53	81	498	49	20	32
\$350,000-\$399,999	8	12	47	67	355	28	18	28
\$400,000-\$499,999	3	11	25	39	220	17	13	14
\$500,000-\$599,999	1	5	27	33	201	19	19	13
\$600,000-\$699,999	0	3	3	6	85	8	7	0
\$700,000-\$799,999	0	4	4	8	46	4	5	3
\$800,000-\$899,999	0	0	4	4	24	3	0	0
\$900,000-\$999,999	1	0	0	1	15	2	1	1
\$1,000,000-\$1,099,999	0	0	0	0	14	0	3	2
\$1,100,000-\$1,199,999	0	0	0	0	8	0	0	0
\$1,200,000-\$1,299,999	0	1	1	2	11	0	2	1
\$1,300,000-\$1,399,999	0	0	0	0	5	1	1	0
\$1,400,000-\$1,499,999	0	0	0	0	3	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	1	1	0	0	0	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	0	0
\$1,800,000-\$1,899,999	0	1	1	2	2	0	1	0
\$1,900,000-\$1,999,999	0	0	0	0	1	0	0	0
\$2,000,000 & over	0	0	1	1	3	0	1	0
<b>Total Units</b>	<b>247</b>	<b>451</b>	<b>325</b>	<b>1,023</b>	<b>3,515</b>	<b>601</b>	<b>219</b>	<b>222</b>
<b>Average Price</b>	<b>141,758</b>	<b>212,469</b>	<b>323,120</b>	<b>230,549</b>	<b>298,508</b>	<b>221,723</b>	<b>325,728</b>	<b>284,117</b>
<b>Volume (in 1000's)</b>	<b>35,014</b>	<b>95,823</b>	<b>105,014</b>	<b>235,851</b>	<b>1,049,256</b>	<b>133,256</b>	<b>71,335</b>	<b>63,074</b>

Days on Market	Units
0-30	567
31-60	158
61-90	101
91-120	61
121-180	35
181-365	23
366+	78

### Market Analysis

#### Status: Pending (663)

	Beds	Baths	Sq Ft Total	Current Price	Current Price By SQFT	DOM
<b>Min</b>	0	0	528	\$1	\$17.00	0
<b>Max</b>	7	16	8,669	\$1,250,000	\$370.59	1,631
<b>Avg</b>	3	2	1,544	\$217,362	\$144.14	95
<b>Median</b>	3	2	1,430	\$179,900	\$143.05	43
<b>Sum</b>				\$144,110,824		

#### Status: Sold (119)

	Beds	Baths	Sq Ft Total	Current Price	Current Price By SQFT	DOM
<b>Min</b>	0	0	621	\$19,900	\$11.87	0
<b>Max</b>	5	8	7,000	\$37,000,000	\$285.25	1,118
<b>Avg</b>	3	2	1,561	\$586,169	\$128.31	77
<b>Median</b>	3	2	1,442	\$196,000	\$126.13	27
<b>Sum</b>				\$69,754,057		

#### Status: All (782)

	Beds	Baths	Sq Ft Total	Current Price	Current Price By SQFT	DOM
<b>Min</b>	0	0	528	\$1	\$11.87	0
<b>Max</b>	7	16	8,669	\$37,000,000	\$370.59	1,631
<b>Avg</b>	3	2	1,547	\$273,485	\$141.78	92
<b>Median</b>	3	2	1,430	\$180,000	\$140.28	42
<b>Sum</b>				\$213,864,881		

Criteria:

Status is one of 'Pending', 'Sold'

MLS Area is in this list (click to view)

Acceptance Date is 12/01/2018 to 12/31/2018

### Market Analysis

**Status: Sold (977)**

	<b>Beds</b>	<b>Baths</b>	<b>Sq Ft Total</b>	<b>Current Price</b>	<b>Current Price By SQFT</b>	<b>DOM</b>
<b>Min</b>	0	0	0	\$10,000	\$6.20	0
<b>Max</b>	6	7	8,948	\$2,211,483	\$911.46	848
<b>Avg</b>	3	2	1,494	\$230,846	\$149.74	55
<b>Median</b>	3	2	1,406	\$192,500	\$144.35	22
<b>Sum</b>				\$225,537,030		

Criteria:

Status is 'Sold'

Property Type is 'Residential'

MLS Area is in this list ([click to view](#))

Close Date is 12/01/2018 to 12/31/2018